

2020
Colorado
Hay
Directory



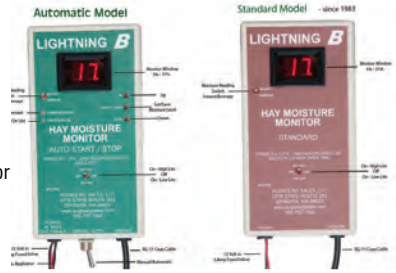
COLORADO
Department of Agriculture

PRODUCTS FOR OPTIMIZED FARMING



LIGHTNING B Hay Moisture Monitors

- Baler mounted
- Monitor Moisture from 5%-37%
- 5000 readings per second
- Large sensor foot print, 16 sq. inches
- Automatic model to power up inoculant applicator
- Choice of instant/average moisture readings
- Peace of mind, knowing your hay moisture
- Bale higher quality and quantity, consistency



Dflow Powdermaster

- Digitally controlled granular additive applicator
- Output range: 1.8oz - 70oz per minute depending on the volumetric weight of additive
- Manual or automatic, adjustable rate
- Optional 12 volt air fan & hose
- Total product read out button
- Reversible opening in top lid
- 110# & 175# capacity
- Instant stop & go
- Low level alert



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2020 COLORADO HAY DIRECTORY

Published by
The Colorado Department of Agriculture
Markets Division
305 Interlocken Parkway
Broomfield, CO 80021
(303) 869-9170
www.coloradoagriculture.com

In cooperation with
Participating Colorado Hay Producers
Augie's AG Sales, LLC
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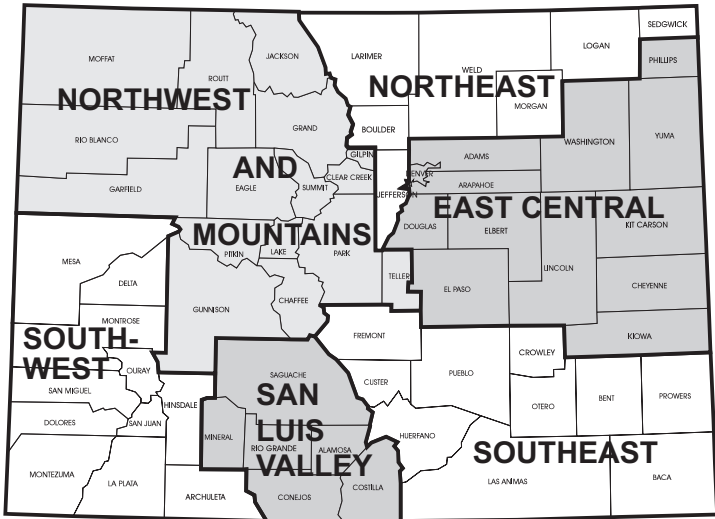
The Colorado Hay Directory is provided as a service to hay producers and buyers. A listing in this directory does not constitute an endorsement by the Colorado Department of Agriculture.

Every effort has been made to include all producers who direct market their hay. If you are not listed and would like to be included in the next edition, please complete and return the form in the back of this book or contact the Markets Division.

For current hay price information call:
U.S.D.A. Livestock and Grain Market News, (970) 353-9750.
www.ams.usda.gov/mnreports/gl_gr310.txt
For additional hay resources please visit www.coloradoagriculture.com.

Cover Photo by Kay Dreyer
2014 "Colorado.....it's AgriCultural" Photo Contest Entry

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Livestock, Poultry and Grain Market News

3459 West 20th Street, Suite 223A

Greeley, CO 80634

Phone: (970) 353-9750, Fax: (970) 353-9790

E:mail: Greeley.LPGMN@usda.gov

The Livestock, Poultry and Grain Market News Branch (LPGMN) of the Livestock and Seed Program (LSP) provides a timely, high-quality, unbiased service to help facilitate the orderly marketing and distribution of agriculture products.

The primary function of the Livestock, Poultry and Grain Market News Branch is to compile and disseminate information that will aid producers, consumers, and distributors in the sale and purchase of livestock, meat, grain, hay and other related products nationally and internationally. LPGMN information is free by visiting our website at www.ams.usda.gov/market-news/livestock-poultry-grain.

Northwest & Mountain Region

CHAFFEE COUNTY

3MN Dave Granzella 9692 CR 163 Salida 81201 (719) 221-2362 (producer/dealer)	Grass 80 tons Grass/Alfalfa 40 tons Alfalfa 8 tons Grass/Alfalfa 100 tons Alfalfa 100 tons	Small bales Small bales Small bales 3x3x7 big bales 3x3x7 big bales
Arrowpoint Cattle Co. Nancy Roberts 21900 CR 196 Nathrop 81236 (303) 618-3135 arrowpointcc@aol.com	Meadow Grass 100 tons	65 lb. bales Lab analysis available Weed free available
Nachtrieb Ranch Chris Nachtrieb 10750 CR 155 Salida 81201 (719) 530-1857 (cell)	Alfalfa/Grass 450 tons Grass 100 tons	4x3x8 1,250 lb. bales 4x3x8 1,250 lb. bales Lab analysis available on both
Richardson Cattle Company Seth & Susie Richardson 9740 County Rd. 164 Salida 81201 (719) 221-1948 richardsonhay@gmail.com	Grass 500 tons Grass/Alfalfa Mix 1,000 tons	14x18 65 lb. small bales 14x18 65 lb. small bales

GARFIELD COUNTY

Mauz, Wes 2227 CR 214 Silt 81652 (303) 908-7383 pakllama@gmail.com	Grass/Alfalfa 200 bales 1st cutting, no rain	3x3 714 lb. Lab analysis available
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Orchard Creek Ranch
Monique Serra
150 CR 137
Glenwood Springs 81601
(970) 945-2224
ocreekrmls@gmail.com
Luis Rosales, Foreman
(970) 366-8645

**Premium Horse Hay
Grass/Alfalfa Mix**
21 tons

45-55 lb. small bales
Organically maintained
Lab analysis available
Barn stored, no pesticides
Irrigated fields
Delivery available

GUNNISON COUNTY

Mighty Zephyr Ranch
Sarah Glatfelder
640 CR 24
Cimarron 81220
(970) 275-1454
mightyzephyranch@gmail.com

Timothy
215+ tons

3x3x8 830 lb. bales
Lab analysis available

Tomichi Meadows Ranch
Rick Randall
45958 US Highway 50
Gunnison 81230
(303) 808-5688

Timothy
500 tons
Timothy
100 tons

50 + lb. bales, bundled into
21 bale bundles
50 + lb. bales, bundled into
21 bale bundles

JACKSON COUNTY

Baller Ranch
Jim Baller
48725 Hwy. 14
Walden 80480
(970) 723-4439 (home)
(970) 819-1382 (cell)

Mountain Grass
2,500 - 3,000 tons

3x4 1,100 - 1,200 lb.
Large square bales
All tarped

Buffalo Creek Land & Cattle **Mountain Meadow/Timothy**
John Ziegman
2320 JCR 28A
Rand 80473
(970) 723-4045
john@buffalocreek.com
www.buffalocreek.com

600 tons
200 tons

Mountain Meadow/Garrison
600 tons

Approx. 70 lb. small
square bales
3x3x8 approx. 700 lb.
square bales
3x3x8 approx. 700 lb.
square bales

Harvat Cattle and Hay, LLC
John R. and Sharon L. Harvat
1096 CR 5
Coalmont 80430
(970) 723-4290
sharvat80430@yahoo.com

Mountain Grass
1,800 tons

3x4x8 1,200 lb. bales

Moriah Ranch, LLC
David & Marcy Gruber
6002 CR 24
Walden 80480
(970) 396-5973
mtnmarcy@skybeam.com

Mountain Meadow/Timothy/Garrison
1,000 tons

Small square bales and
3x4x8 1,000 lb. bales
Barn stored. Some
certified weed free

Willow Creek Ranch
Bruce B. Brundage
9003 State Hwy. 125
Rand, CO 80473
(303) 681-0646 (office)
(970) 723-4431 (ranch)
(303) 819-3360 (cell)
(303) 681-0640 (fax)
bbbrundage@aol.com

**Mountain Meadow Timothy &
Red Top Grasses**
1,000 tons

1,200-1,400 lb. round
bales, net wrapped

PARK COUNTY

D & M Ranch
Mike Eustace
1113 County Rd. 98
Florissant 80816
(719) 748-1149
meeustacede@aol.com

Timothy
3,000 bales

60 lb. small bales

ROUTT COUNTY

Bear River Ranch
Mike Hogue
26185 Hwy. 40 West
Steamboat Springs, 80487
(970) 846-5649
mlh@springsips.com

Grass
250 tons
Alfalfa
250 tons
Triticale
150 tons

3x4
3x4
3x4
Lab analysis available
Certified organic on all

Myers Hay and Cattle
Rick Myers
22990 RCR 54
Steamboat Springs 80487
(970) 870-9665
r_myers007@yahoo.com

Timothy Grass
1,400 tons
Timothy Grass
500 tons

3x3x8 670 lb. bales
Barn stored
1,400 lb. round bales

Rockind d. Ranch
Joe Duksa
30300 County Road 14 C
Steamboat Springs 80477
(970) 846-4424
joe.ddenterprises@gmail.com

Grass Hay
450 tons
Timothy
400 tons
Alfalfa
200 tons

3x3 square bales

3x3 square bales

3x3 square bales
Lab analysis available on
all.

Yampa Meadows Ranch
Bruce Enever
32885 CR 18 C
Steamboat Springs 80487
(970) 889-7171
enever@me.com

Grass
350 tons
Grass
350 tons

3x3x8 750 lb. bales

14x18x32 21 bale bundles
60 lb. bales

SUMMIT COUNTY

Shadow Creek Ranch
Buck McNichols
960 Upper Mesa Trail
Silverthorne 80498
(970) 724-3915
buck@shadow-creek.net
www.shadow-creek.net

Timothy/Brome
650 tons
Timothy/Brome
20 tons

3x3x8 780 lb. bales
Lab analysis available
65 lb. small bale

Northeast Region

BOULDER COUNTY

Hidden Willow Farm
Mitch Rose
8905 Woodland Rd.
Longmont 80503
(303) 709-7224
mitch.rose@mac.com

Brome/Orchard
40 tons
Grass/Alfalfa Mix
15 tons

60 lb. bales

60 lb. bales

<p>Lonesome Dove Ranch Dave Paswaters 6354 Hygiene Rd. Longmont 80503 (303) 772-0917 DavePaswaters@gmail.com</p>	<p>Irrigated Grass Hay</p>	<p>50 lb. small bales Barn stored No weeds</p>
<p>Meadow Green Farm Jim Yoakum 14707 N. 95th St. Longmont 80504 (303) 776-0218 (307) 215-6625 (cell) harvey@meadowgreenfarm.com</p>	<p>Grass 300 tons</p>	<p>60 lb. small bales Barn stored, premium quality horse hay</p>
<p>Rain Dance Ranch Arnold Turner 8301 Journey Ln. Longmont 80503 (303) 775-0052 (cell) arnold@turnerlongmont.com</p>	<p>Straight Grass 1,000 tons Alfalfa/Grass Mix 360 tons</p>	<p>56 lb. small square bales Barn stored Lab analysis available Premium quality horse hay Grown on our farm</p>
<p>Rocky Mtn. Pumpkin Ranch dba Full Circle Farms David Asbury 9059 Ute Hwy. Longmont 80503 (303) 684-0087 admin@rmpr.farm www.rockymtnpumpkinranch.com www.fullcircleorganicfarms.com</p>	<p>Alfalfa/Straw/Corn Stalks</p>	<p>3x4 bales Semi-loads Lab analysis available Certified organic</p>
<p>Sleepy Teepee Ranch Jeri Wall 13151 N. 61st St. Longmont 80503-9138 (720) 277-5200</p>	<p>Grass</p>	<p>14x36 55-60 lb. bales Barn stored Premium quality</p>
<p>Starlight Farm Suzanne Webel 5735 Prospect Rd. Longmont 80503 (303) 485-2162 swebel@earthlink.net</p>	<p>Grass 100 tons Grass/Alfalfa Mix 30 tons</p>	<p>65-70 lb. bales Certified weed free 65-70 lb. bales</p>

LARIMER COUNTY

Clydesdale Corners

Curtis Bridges
2364 E. County Rd. 62
Wellington 80549
(970) 568-7501
cbridgescpp@gmail.com

Grass
250 tons
Grass/Alfalfa
100 tons

65 lb. bales, stacked
700 lb. bales, stacked

LOGAN COUNTY

Schuppe Hay Farms LLC

29939 CR 56
Iliff, CO 80736
(970) 522-8713 (office)
Mike Schuppe
(970) 580-8713 (cell)
Dalton Schuppe
(970) 580-7959 (cell)
mike@schuppehay.com
www.schuppefarms.com

Grass
2,000 tons
Alfalfa
10,000 tons

3x4 bales
3x4 bales
Lab analysis available

WELD COUNTY

Arnusch Hay Company

Brett Arnusch
28687 CR 18
Keenesburg 80643
(970) 324-5718
Arnuschhayco@gmail.com

Alfalfa
540 tons

4x4 1,800 lb. large bales
60 lb. small square
bales
Lab analysis available

Blue Sky Farm, LLC

Zada Steidl
33901 N. Hwy. 257
Windsor 80550
(970) 222-7147
Rbluesky8@msn.com
www.blueskyfarmcolorado.com

Orchard/Brome
200 tons
Grass/Alfalfa
200 tons
Alfalfa
700 tons

65 lb. small bales
65 lb. small bales
All hay in 21 bale
bundles
70 lb. small bales
3x3x8 bales

Oats
10 tons

Esh Ranch Paul Esh 46715 CR 19 Nunn 80648 (970) 897-3134 or (970) 567-7505 eshranchhay@gmail.com www.eshranch.com	Grass 5,500 tons Alfalfa 2,500 tons Grass/Alfalfa 1,500 tons Straw 1,000	Bales Bales Bales Bales
Jordan Farms Joe Jordan 12223 Jasper Rd. Erie 80516 (303) 817-2856 terrilynnjordan@hotmail.com (Custom cutting, baling, hauling)	Alfalfa 1,000 tons Grass/Alfalfa Mix 500 tons Grass 700 tons Straw 500 tons	4x4x8 small square & big bales 4x4x8 small square & big bales 4x4x8 small square & big bales 4x4x8 small square & big bales Lab analysis available on all
Nealy Farms Steven Nealy 36447 WCR 31 Eaton 80615 (970) 454-1339 (970) 454-1340 (fax) stevennealy@earthlink.net (producer/dealer)	Alfalfa 1,000 tons Alfalfa/Grass 500 tons	3x4 bales & stacks Lab analysis available
Oster Farms Alan Oster 21333 WCR 40 La Salle 80645 (970) 371-1352 www.OstersPremiumHay.com	Grass Alfalfa Mix	Barn stored Delivery available Guaranteed high quality for horses & alpacas Visit web site for pictures and details.
Warner Ranch Bob Warner 17977 CR 20 Fort Lupton 80601 (303) 710-1770 Wrancher@comcast.net	Alfalfa 100 tons Brome/Orchard Grass 100 tons Grass/Alfalfa Mix 100 tons	Small squares & 4x4 bales Lab analysis available Small squares & 4x4 bales Lab analysis available Small squares & 4x4 bales

East Central Region

ADAMS COUNTY

Lewis Family Farm Mark Lewis 15600 Peoria Crossing Rd. Byers 80654 (303) 725-4345 larkmewis@gmail.com	Alfalfa 500 tons Equestrian Grass 500 tons	3x4x8 Certified organic 3x4x8 Lab analysis available on both
Murray Farms Inc. 11010 Havana St. Brighton 80601 (303) 288-2998 (303) 288-0370 (fax)	Alfalfa 200 tons Straw, Certified 400 tons	60 lb. small square bales Big round bales and small square bales

KIT CARSON COUNTY

P & C Farms LLC Clifford and Paul Like (719) 649-1070 (Clifford) (970) 630-7433 (Paul) plike@plainstel.com clike@earthlink.net	Alfalfa 1- 4 cutting Grass/Alfalfa Mix 1-3 cutting	Large round bales Dairy quality, high RFV test Large round bales Horse quality mix Delivery available Please contact
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YUMA COUNTY

Hall's Hay Tim Hall 8885 CR DD Idalia 80735 (970) 354-7210 (970) 354-7374 (fax) tim@hallshay.com www.hallshay.com (producer/dealer)	Alfalfa Grass Grass/Alfalfa Mix Straw	50 lb. small and large square bales 18 bale bundled units sliced from large square bales
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Zion Ranch LLC
Larry - Cory Zion
11221 Co. Rd. CC
Idalia, CO 80735
(719) 342-1199
czion@plainstel.com

Grass/Alfalfa 250 tons	55 lb. bales
Orchard/Brome 200 tons	55 lb. bales
Grass/Alfalfa 1,000 tons	1,300 lb. round bales
Orchard/Brome 200 tons	1,350 lb. round bales

Southeast Region

BENT COUNTY

Prowers Enterprises, LLC
Bill Broyles
30785 CR 34.5
Lamar 81052
(719) 688-6000
pe@cminet.net

Alfalfa 6,000 tons	4x4 bales Lab analysis available
Alfalfa	50 lb.+ bales Lab analysis available
Grass 150 tons	4x4 bales Lab analysis available
Grass	50 lb.+ bales Lab analysis available

CUSTER COUNTY

Griffin Hay Farm
Bruce Griffin
1500 CR 125
Westcliffe 81252
(719) 783-2968
Bruce.Griffin@gmail.com
www.griffinhay.com

Timothy Timothy and Mixed Grass Brome and Mixed Grass 500+ tons	3x3 750 lb. bales Lab analysis available
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OTERO COUNTY

Caldwell

Dennis Caldwell
25026 Rd 19
Rocky Ford 81067
(719) 980-0646

Wheat Straw

14x18x36 small bales
3x3x8 bales & 5x6 round
bales
Certified weed free
3x3x8 bales

Haygrazer

100 tons

Alfalfa

1,000 tons

Alfalfa

1,000 tons

Alfalfa

100 tons

14x18x36 small bales

3x3x8 bales

5x6 round bales

Lieber Farms

Von Lieber
33706 Road 1
Fowler 81039
(719) 263-5646

Alfalfa/Horse Hay

3x3x8 approx. 850 lb.
bales

Alfalfa/Horse Hay

Hay Grazer

14x18 small square bales
3x3 bales
Barn stored on all.

Southwest Region

ARCHULETA COUNTY

Seibel Ranch

Ken or Jane Seibel
256 Milton Ln.
Ignacio 81137
(970) 883-2336
www.seibelranch.com

Grass and Alfalfa/Grass

60+ lb. small squares
and 3x3x8 bales

DELTA COUNTY

Kolb, Bill

10605 3500 Rd.
Hotchkiss 81419
(970) 872-4400 (and fax)
(970) 314-0255 (cell)
mymule@tds.net
Plenty of room for turn around, right off Hwy. 133.

Grass/Alfalfa

30 tons

60-85 lb. small bales
Certified weed free
Barn-stored

DOLORES COUNTY

Knuckles, Sidney 6848 Hwy. 141 Dove Creek 81324 (970) 739-0166 or (970) 677-2397 (and fax) claraknuckles@centurytel.net	Alfalfa Mixed Forage Oat Hay Hay Grazer Sainfoin/Alfalfa/Mixed Forage Sudan Grass	2,000 lb. bales 1,900-2,000 lb. bales 1,600 lb. bales 1,800 lb. bales 1,800 lb. big bales Lab analysis available
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(Sorghum, Hay Grazer, Oat Hay, Safflower - grain)

LA PLATA COUNTY

Pargin Ranch Steve Pargin 7940 Colorado Hwy. 151 Ignacio 81137 (970) 883-2438	Grass/Alfalfa Mix 150 tons Grass Timothy/Orchard/Brome 150 tons	60 lb. bales, 2-string tie 21 bale bundles 55 lb. bales, 2-string tie 21 bale bundles
Sunnyside Farms Jerry Zink 259 CR 216 Durango 81303 (970) 749-1043 jerry@sunnysidemeats.com	Alfalfa/Grass 200 tons	60 lb. twine bales Certified organic

MONTEZUMA COUNTY

Decker Hay Farm, LLC Danny Decker 21445 Road D Cortez 81321 (970) 565-3511 dadecker@frontier.net deckerhayfarm.com	Orchard Grass Hay >1,000 tons Grass/Alfalfa Mix Hay >1,000 tons Premium Alfalfa Hay >1,000 tons	90 lb. 3-string bales 90 lb. 3-string bales 90-95 lb. 3-string bales Lab analysis available on all
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Gafford Ranch and Farms, Inc.

Logan
 18747 Road V
 Lewis 81327
 (970) 882-7771
 (970) 560-0498 (cell)
 milkeyway@centurytel.net

**Timothy/
 Orchard Grass/ Alfalfa Mix**

800 tons
Alfalfa
 120 tons

65-70 lb. 2-string bales

65-70 lb. 2-string bales
 Lab analysis available
 on both

Wilson Farms

Mark Wilson
 21434 CR 16
 Yellow Jacket 81335
 badger@fonenet.com
 (970) 736-6622

1st Cutting
2nd Cutting
 when available

8x3x4 1,500 lb. bales
 8x3x4 1,500 lb. bales
 Lab analysis available on
 both

MONTROSE COUNTY

Colorado Alpine Hay Company

John Field (Field Livestock)
 15740 6800 Rd.
 Montrose 81401
 (970) 209-1556 (cell)
 jrfield@skybeam.com

Alfalfa
 300 tons
Alfalfa/Grass
 800 tons
Grass
 1,500 tons

Small bales in 21 bale
 packs and 1 ton bales
 Small bales in 21 bale
 packs and 1 ton bales
 Small bales in 21 bale
 packs and 1 ton bales

We are actively seeking new long term contracts. Delivery, storage, and contracts available.

San Luis Valley Region

ALAMOSA COUNTY

Zimmerman, Bob

(719) 580-7448
 zim@gojade.org

Alfalfa
 400 tons

60 lb. small bales

CONEJOS COUNTY

Salazar Ranches

John Salazar
20616 CR M
Manassa 81141
(719) 937-1591
johntsalazar@gmail.com
www.salazarranches.com

Alfalfa
4,000 tons
Native Meadow Grass
3,000 tons

3x4 1,250 lb. bales
3x4 1,000 lb. bales
Lab analysis available and
certified organic on all

RIO GRANDE COUNTY

E Q C Ranch

Gary Dickey
4725 W RD 8 N
Del Norte 81132
(719) 850-1722

Alfalfa
450 tons
Oat Hay
150 tons
Alfalfa/Grass
200 tons

3x4 bales
Lab analysis available
3x4 bales
Lab analysis available
16x18 bales

J and S Farm

Scot Schaefer
452 CR 37
Monte Vista 81144
(719) 580-2592
js_farm@msn.com

Brome Timothy Mix
275 tons
Alfalfa Grass Mix
1,590 tons
Alfalfa
200 tons

14x16 60 lb. small bales
14x16 60 lb. small bales
14x16 60 lb. small bales

Matthews Farms

Steve Matthews
2350 W. CR 1 S.
Monte Vista 81144
(719) 852-5494

Alfalfa
Brome/Garrison Grass
Grass/Alfalfa Mix
Grass
Sainfoin Grass Mix
Grass/Alfalfa Mix
Sainfoin Grass Mix

3x4 bales
Lab analysis available
14x18 65-70 lb. bales
14x18 65-70 lb. bales
14x18 65-70 lb. bales
14x18 65-70 lb. bales
3x4
3x4
All barn stored

Michael Jay Schaefer Farms

Michael or Brady Schaefer
1604 County Rd. 28
Monte Vista 81144
(719) 588-4648 or
(719) 242-3324
MJSFarms@gmail.com
Brady.Michael17@yahoo.com

Alfalfa
Alfalfa/Grass Mix
Native Meadow Grass

3x4 1,250 lb. bales
Lab analysis available
3x4 1,250 lb. bales
Lab analysis available
3x4 1,100 lb. bales
Delivery available
All hay is organic

Orth Limousin Ranch

Ed Orth
 1086 CR 29
 Monte Vista 81144
 (719) 852-3069

Native Grass

5,000 bales

Native Grass

6,000 bales

55-65 lb. 14" small bales

Certified weed free

55-65 lb. 14" small bales

Quartermoon Hay Company, LLC

Will Albertson
 1531 W. CR 9 N
 Center 81125
 (719) 850-2548
 Will@quartermoonhay.com
 www.quartermoonhay.com

**Alfalfa
 Grass/Alfalfa
 Timothy
 Straw**

55 lb. sliced little bales
 packaged in 18 bale
 bundles, wrapped in
 plastic or net wrap
 Lab analysis available

SAGUACHE COUNTY

Mineral Hot Springs Farm

Jeremy Uhlenbrock
 58919 CR EE.2
 Moffat 81143
 (303) 444-4333 ext. 16
 Jeremy@bouldervalleyre.com

Alfalfa

800 tons

Oat Hay

800 tons

3x4x8 1,200 lb. bales

3x4x8 1,200 lb. bales

Certified organic on both

Moonlight Farms, LLC

Will Albertson
 8101 CR 45
 Center 81125
 (719) 850-2548
 moonlightfarmsllc@gmail.com

Alfalfa (Dairy Quality)

4,000 +/- tons

Alfalfa

2,000 +/- tons

Grass/Alfalfa**Straw**

4x4 bales, barn-stored

Lab analysis available

4x4 bales, outside/tarped

Lab analysis available

4x4 bales, barn-stored

Lab analysis available

4x4 bales

Ramstetter Farms

Richard Ramstetter
 5519 E Rd. 9 N
 Center 81125
 (719) 580-3329
 ramfarm@gojade.org

Alfalfa Hay

5,000 tons

Oat Hay

500 tons

Straw Barley

500 tons

Straw Barley

200 tons

Straw Barley

1,000 tons

Straw Barley

200 tons

4x4x8 1,900 lb. bales

Lab analysis available

4x4x8 1,200 lb. bales

Lab analysis available

4x4x8 1,000 lb. bales

16x18 50 lb. bales

Certified weed free

16x18 50 lb. bales

3x4x8 725 lb. bales

Certified weed free

HAY-RELATED PRODUCTS & SERVICES

Augie's Ag Sales, LLC

Augie Kooistra
(509) 797-5612
(800) 961-1611
augiesagsales@gmail.com
www.augiesagsales.com

Dry hay products for sale. Powder master dry granular inoculant applicators. Powder master air blowers. Lightning B hay moisture monitors, baler mounted. Please see our ad on back of front cover.

KeyAg

(800) 388-3659
info@keyag.com
www.keyag.com

Providing valuable nutrients for crops and livestock, KeyAg Distributors makes, sells, delivers and services fermentation and micronutrient products including advanced hay conditioners, advanced silage additives and the next generation of animal health supplements. Please see our ad on page 17.

Rafter H Company

Lee H. Stampe
104 Palomino St.
Amarillo, TX 79106
(806) 354-9700
rafterhco@gmail.com

Rafter H Co. is a cattle feed brokerage business. I find buyers for hay producers or find feed for ranchers, feedlots, and dairies. I was raised in agriculture, educated in agriculture, and for 35 years worked in feedlot management. Have served my agricultural friends as a broker for about 18 years.

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Hay Sampling Tips

Courtesy of the Colorado Hay and Forage Association

Identify a single ‘lot’ of hay. A hay lot should be identified, which is a single cutting, a single field and variety, and generally less than 200 tons. Don’t mix cuttings or fields.

Choose a sharp coring device. Use a sharp coring device 3/8”-3/4” diameter. Never send in flakes or grab samples. Corer should have tip 90 degrees to shaft, not angled. Sharpen frequently. See list of probes at National Forage Testing Association (NFTA) website, www.foragetesting.org.

Sample at random. Walk around stack - try to represent all areas of the stack. Don’t avoid bales or select certain bales. Choose bales at random.

Take enough cores. We recommend a minimum of 20 cores for a composite sample to represent a hay lot. Take more than 20 cores in highly variable lots, e.g. weedy fields.

Use proper technique. Sample butt ends of hay bale, between strings or wires, not near edge. Probe should be inserted at 90 degree angle, 12”-18” deep. On round bales, sample towards middle of bale. A greater number of core samples is better.

Not too big, not too small. Sample so that you produce about 1/2 pound of sample. Too-small samples don’t fairly represent the variation in the hay lot. Very big samples (common with large length or diameter probes) cannot be easily ground by the labs. If a probe is too big or small to produce about 1/2 pound in 20 cores - get a different one!

Handle samples correctly. Seal composite sample in a sealed plastic bag and protect from heat. Double bagging is beneficial, especially for DM measurements. Deliver to lab as soon as possible.

Never split samples without grinding. To test two labs, ask for your ground sample back to send to another lab. Unground samples are not a fair split. Use several samples to test average bias between labs. Don’t work with labs that are unwilling to do this.

Choose a National Forage Testing Association Certified Lab. Some labs have volunteered to participate in NFTA’s quality proficiency tests. To be certified, labs must match the true mean within an acceptable range of variation. NFTA labs have demonstrated their commitment to good results, are more likely to be interested in accuracy.



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CDA Program Provides Value-Added Opportunity to Colorado Farmers While Reducing Noxious Weeds

The Colorado Department of Agriculture's "Certified Weed Free Forage & Mulch" program works to reduce noxious weeds and provides an opportunity for farmers to sell their product as "certified weed free." The program inspects forage or mulch before it is harvested to ensure there are no noxious weeds in the mulch or forage. The use of certified weed free forage and mulch is intended to reduce the spread of weeds on public land or other areas where forage or mulch is used.

"This program is of great value to our farmers and purchasers of their products. Certain public and provincial lands have areas that require regional weed free forage and this program offers that certification," said Les Owen, CDA's Conservation Services division director. "Plus, we do all the work to assist farmers in getting signed up. We help gather the information, such as the number of acres involved, schedule the inspection, and provide the specially colored twine that labels it as weed-free. "

Weed free forage is required on U.S. Forest Service and Bureau of Land Management lands, in National Parks and Monuments, Bureau of Reclamation land, Military Reservations, Tribal Lands, and National Fish & Wildlife Refuges. Colorado is a part of the Regional Weed Free Forage program. Forage that is regionally certified in Colorado will be accepted in all states participating in the Regional Weed Free Forage program.

Those certified through the program are also listed in a booklet and online to better connect sellers and buyers. In 2017, approximately 32,000 acres in Colorado were certified as weed-free through 159 growers.

The Certified Weed Free Forage Crop Certification program is an industry funded program. The law requires that fees be charged to cover all direct and indirect costs of the program. The producer will be charged the following: Inspection time, driving time, mileage, administrative and an acreage fee in addition to the twine or wire. The program fees to the producer are \$20/hr for inspection and drive-time and \$2.50 per approved acre. The twine is sold at cost.

For more on the program and to find certified weed-free products, visit www.colorado.gov/pacific/agconservation/weedfreeforage. Growers can ask questions and begin the process to become certified by contacting Lora Richards, Chemigation Coordinator, at (303) 869-9031 or email cda_weedfree@state.co.us.



2021 Colorado Hay Directory Listing Form

Office Use Only
Code _____ 1060
Check# _____
Check Total \$ _____

Farm Name _____ County _____
Farm Address _____ City _____ Zip _____
Contact Name _____
Contact address _____ City _____ Zip _____
Telephone _____
E-mail address _____ Web site _____

Hay Producer _____ Hay Dealer _____ Other (specify) _____
If "other", please attach a brief description of your hay-related product or service.

If you are a Colorado hay dealer or broker, are you licensed and bonded with the Colorado Department of Agriculture?
 Yes-License # _____ No

Type of Hay	Amount (in tons)	Size/Weight	Bales, Stacks, Cubes or Pellets	Certified Weed Free?	Lab Analysis Available?	Certified Organic?	Organic Certifying Agency
_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____
_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____
_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____
_____	_____	_____	_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	_____

Mail completed form and \$25.00 listing fee no later than June 15, 2021 to: Colorado Department of Agriculture, Markets Division
305 Interlocken Parkway, Broomfield 80021
Questions? (303) 869-9175

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Colorado State University
EXTENSION

Colorado State University Extension
Campus Delivery 4040
Fort Collins, Colorado 80523-4040
(970) 491-6281
extension.colostate.edu

Notes

**ATTENTION! HAY DEALERS. DEALERS of FARM PRODUCTS
(HAY, LIVESTOCK, HORSES, PRODUCE)**

Colorado state law (C.R.S. 35-37-104) requires that anyone who purchases farm products for processing or resale MUST have a valid Colorado Farm Products dealer license prior to the purchase of same. Failure to have a valid license is a Class 6 Felony.

For information contact the Colorado Department of Agriculture, Farm Products Program, (303) 869-9090.

www.colorado.gov/aginspection

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